



Relationships First

Presentation for PSE Brokers



ePLDT



PSE- ALPHA Partnership



SOLUTION PARTNERSHIPS
Upskilling initiatives as we move toward a MORE COMPLEX World.

Relevant end-to-end **Managed ICT** solutions & **CLOUD** portfolios.

Robust Network of **DATA CENTERS** at the heart of the network.

Superior Fixed & Wireless **INFRASTRUCTURE** and Service portfolios. (Capacity, Capability, and Quality)



PLDT ALPHA Enterprise the Trusted Expert End-to-End ICT Partner of the Philippine Enterprise Market.

PSE Brokers Engagement

- Each broker will have to go through their respective PLDT relationships
- Blanket pricing for all Brokers for this specific PSE requirement
 - ✓ Endorsement from PSE for Go Project
 - ✓ Standard Credit Check process for Non-Alpha Accounts
 - ✓ Credit Standing for existing Alpha Accounts
 - ✓ Requirement of Security Deposit or Advance Payment depending on the Credit status
 - ✓ PSE has the right to endorse discontinuance of service

PLDT Digital Private Leased Line Offering

SITE A: 2/F PSE Plaza, Ayala Tower 1, Ayala Avenue, Makati City

SITE B: Any point in Metro Manila

Bandwidth	Monthly Fee	One Time Fee
1Mbps	P12,000	P10,000
2Mbps	P15,000	P10,000

- Rates are Vat Exclusive
- Rates assumed are exclusive of Special Build
- Minimum of 1 year contract
- 30 Days Installation Lead Time

BUILDING THE ENTERPRISE OF TRUST



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